

PRESIDENT OF CONSTRUCTION

JOB SPEC

Position Purpose

The President of Construction is responsible for overseeing Enclave's construction operations. This individual formulates and implements strategies to achieve divisional and company goals and objectives. The President of Construction plays a crucial role in the success of the construction division, blending leadership, industry expertise, and strategic thinking to shape the organization's growth trajectory and contributes to its reputation as a reliable and innovative player in the construction sector.

Responsibilities

- Develop and execute long-term strategies and business plans for the construction division in alignment with overall corporate objectives and identify new business opportunities, market trends, and areas for expansion
- Oversee the planning, scheduling, and execution of construction projects to ensure they meet quality, safety, and regulatory standards while monitoring project progress and address any issues that arise
- Manage and optimize the construction company's financial performance, to include budgeting, cost control, financial forecasting, and ensuring profitability on projects
- Lead efforts to identify and secure new construction contracts, partnerships, and clients while maintaining and strengthening relationships with existing clients to encourage repeat business.
- Develop and implement long term business plans for new developments, expansions, renovations, etc. that are consistent with the company's strategic plan and financial objectives
- Provide effective leadership to the construction team, fostering a positive work environment that promotes collaboration, innovation, and high performance
- Oversee contract negotiations and execution, ensuring compliance and legal contractual obligations related to construction projects
- Function as the internal expert on construction trends, technologies, and best practice, utilizing this knowledge to continuously enhance the company's competitive advantage.
- Provide regular reports and updates to the Senior Leadership Team and other stakeholders on the company's financial performance, project status and other key metrics
- Drive value creation and prevent value leakage across all facets of the construction process including commercial and procurement strategy, programing, planning, design, and development
- Drive successful project outcomes by supporting realistic cost projections and program parameters from the onset and partner with the development team in evaluating design schematics and product type.
- Establish appropriate, integrated organizational structure with defined roles and communication standards
- Operate as a key member of the Executive Team, collaborating with organizational leaders on the development of Enclave's long-range plan and execution of the strategic roadmap
- Perform other duties as assigned
- All employees are responsible for the general upkeep of work and shared spaced
- Punctual and regular attendance is required of all employees

Education, Experience

- Bachelor's degree in construction management, architecture, or engineering; master's degree a plus
- 15+ years of professional experience in real estate development & construction with at least 5 years in a senior management or executive leadership role
- National construction experience preferred, with experience in the Midwest and Mountain West a plus
- OSHA 30 Certification required with PMP, CCM, LEED, or PE certifications preferred

Knowledge, Skills, Abilities

KNOWLEDGE

- In-depth knowledge of construction processes, project management methodologies, and industry regulations.
- Familiarity with multiple construction types, such as residential, commercial, and industrial

SKILLS

- Proven track record of successfully leading and motivating cross-functional teams
- Strong leadership, communication, and interpersonal skills are critical
- Proficiency in financial management, including budgeting, forecasting, and cost control

ABILITIES

- Ability to demonstrated ability to identify, secure, and maintain client relationships with proven success in business development, sales, and market expansion a plus
- Ability to uphold the highest ethical standards in business practices, fostering a culture of integrity and accountability

Physical and Environmental Requirements

The physical requirements listed here are representative of those that must be met by an employee to successfully perform the essential functions of the job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

OFFICE STAFF

- This position requires the ability to sit or stand for extended periods of time while performing office tasks and have the capacity to maintain proper posture and ergonomics to prevent discomfort or injury.
- This position requires manual dexterity and proficiency in using computer keyboards, mice, and other office equipment.
- This position must have the ability to handle and manipulate paperwork, files, and office supplies.

Contact Information →

Lexy Johnson

Director of Executive Search, Commercial Services - Cultura Solutions

ljohnson@cultura-solutions.com

(d) 701-446-7253